

VITAE

Calvin D. Jamison, Sr.

800 West Campbell Road (Office)
Richardson, Texas 75080

972-883-2213
cjamison@utdallas.edu

PROFESSIONAL EXPERIENCE

Senior Vice President for Business Affairs University of Texas at Dallas

2010 – Present

Continue to serve as the university's chief financial and business officer. The SVPBA is responsible for implementation of the university's strategic plan regarding overall infrastructure improvements and operational efficiencies. Added almost 700,000 new square feet to the campus and completed almost \$400 in new development. Provide leadership and accountability for an annual budget of almost \$450M.

Vice President for Business Affairs University of Texas at Dallas

2007 - 2010

Effectively serve as the university's chief financial and business officer. The VPBA is the principal steward of the university's resources – financial, human, and physical - and plays a key role in the management and development of the university. Responsible for developing strategies and implementing programs to ensure fiscal policies and financial operations are efficient and effective and comply with respective regulations. Establishes the business and administrative environment to support the university's academic and research programs, and maintains a thorough knowledge of the university's academic and technical financial operations, funding sources, and policies and regulations. Responsible for a comprehensive business plan that incorporates the financial and programmatic impact of new initiatives, while sustaining activities and priorities currently underway, and providing leadership and accountability for an annual operating budget of almost \$350M. Provide oversight for the master planning process with accountability for all capital projects and infrastructure needs, and the annual preparation and implementation of the university budget.

- Implemented new Lean University concept for process improvement;
- Initiated Customer Service process improvement;
- Provide oversight for largest capital improvement process in university's present history;
- Initiated comprehensive effort to enhance financial operations, debt capacity, physical plant, And food service operations;
- Developing Transient Oriented Development (TOD)/Comet Town concept.

**Clinical Professor,
School of Economic, Political and Policy Sciences
University of Texas at Dallas**

**Senior Vice President and Chief Administrative Officer
Hampton University, Hampton, VA**

2005-2007

Effectively lead, manage budgets and efficiently direct the operations of University Admissions, Financial Aid, Institutional Planning, Registrar, Athletics, Operational Analysis and Research. Facilitate and monitor all aspects of University Development initiatives including the present quiet stage of a \$300 million campaign.

- Increased Annual Giving and Pledges to \$4.2 million from \$2.3 million.
- Expanded profile of potential investors as part of “silent stage” of \$300 million campaign.
- Leadership Member of SACS Accreditation Team.
- Achieved 40% reduction in time savings by launching process improvements as Chair of University’s Integrated Planning Process that evaluated, developed and streamlined operating procedures and processes.
- Improved Athletic Administration processes, including standardizing operating procedures, enhancing compliance and marketing functions.
- Negotiated >\$675,000 in university athletic event contracts.
- Leadership Team member that solidified process for NCAA Certification – 2007

Developed and led Work Process Improvement Committee (WPIC) that achieved:

- Travel process improvements expected to generate \$300,000 in savings when implemented;
- Improved internal/external customer service by initiating university wide Program resulting in a standardized communication system and process;
- Implementation of fully automated Registration and Financial Aid acceptance and award systems;
- Increased enrollment of high achieving students by expanding student recruitment efforts to include a series of Honor Student Weekends;

**CEO/City Manager
City of Richmond, Richmond, VA**

1998-2004

City Manager of this urban city with a population of >200,000 that served as the Chief Executive Officer with overall leadership and management of a \$1.2 billion budget and 4500 employees. Business Management expert that guided, shaped, influenced and implemented City Council policies that ensured efficient and effective operations.

- Generated approximately \$4 billion in new economic development
- Saved \$25 Million by earning three unprecedented bond rating upgrades in 2 years.
- Constructed and opened Virginia’s largest, new \$170 million convention center.
- Negotiated City’s first major upscale fashion park anchored by Saks Fifth Avenue.
- Reduced tax rate by 5 cents.
- Implemented new GIS (geographic information system)
- Created “One City, Our City” & “Gem on the James” successful brand marketing campaigns.
- Negotiated and constructed “First Tee” golf facility.
- Initiated first urban Community Development Authority (CDA).
- Negotiated and secured support for construction of new Federal Courts Building.
- Completed renovation of Richmond Coliseum that included major upgrades and addition of 12 new suites, club, banquet and bar area.
- Achieved 86% increase in customer satisfaction by implementing aggressive Customer Service initiative.
- Won bid for 2005 National Forum for Black Public Administrators (NFBPA) convention
- Won bid for 2007 National Association for Counties convention.
- Won bid for 2008 International City/County Managers Association (ICMA) convention.
- Completed \$52 Million restoration of Historic Main Street Station project.

- Spearheaded negotiation of \$85 million Riverside on the James office building and condominium project.
- Leveraged exposure for Richmond with nationally televised Cap Tech Classic.
- Rebounded from Hurricane Isabel, Tropical Storm Gaston, and a major fire.
- Developed strong legislative team that supported issues critical to advancing City's agenda.
- Implemented Award winning "Neighborhoods in Bloom" community redevelopment effort.
- Landed Wachovia Securities and Phillip Morris USA Corporate Headquarters.

**Director & Management Associate of Worldwide HRD
Ethyl Corporation, Richmond, VA**

1991-1998

Directed Worldwide Human Resource Development for this \$6 billion Fortune 500 Company that became a \$1 billion Fortune 1000 company as a result of mergers, spin-offs and acquisitions. Led internal executive leadership development, performance management, strategic and succession planning initiatives including during numerous transitions and new business development.

- Implemented companywide performance management system
- Contributed expertise to successful transition of 4 plus different companies involved in acquisition and spin-offs.
- Successfully completed labor contract negotiations in Magnolia, Arkansas and Canada.
- Instituted international management and executive leadership programs.
- Increased company's visibility as representative on key boards and committees.
- Facilitated integration of company wide balanced scorecard management concept.
- Redesigned human resource development curriculum that embraced current/critical management principles including global leadership, financial management, marketing, global team development, and diversity in a global society.
- Facilitated implementation of company wide supply chain management and SAP
- Increased company wide African American employment
- Successfully completed implementation of performance management system
- Successfully stabilized workforce during numerous transitions with company stock reflecting changes
- Implemented comprehensive three tier succession planning program

**Assistant Professor & Assistant Director of EEO/AA
Virginia Commonwealth University, Richmond, VA**

1989-1991

Provided sound administrative oversight for creation and implementation of faculty development initiatives including enhanced Office of EEO/AA compliance. Taught School of Education's graduate class in higher education administration and policy.

- Spearheaded comprehensive faculty development initiative
- Initiated Faculty/Administrators Mentorship Enhancement – FAME Program.
- Initiated successful Women's Lecture Lunch and Learn Seminars that enhanced awareness of topical issues.
- Developed community outreach programs that to engaged community and encouraged access to campus resources.
- Established program process that increased number of African American and female faculty and administrators.

**Assistant to the President
Director of EEO/AA**

1983-1989

Higher Education Fellow/Intern

Virginia Polytechnic Institute and State University, Blacksburg, VA

Supported University President as representative to budget development, legislative affairs, faculty senate, community outreach, alumni support, constituency affairs, business leader development, fundraising, and equity issue. Counseled President on strategies for continued recruitment and retention of faculty, staff, and students.

- Raised \$118 million for university as key contributor to team that developed university's first major campaign with goal of \$50 million.
- Assisted with preparation of \$400 million annual budget
- Coordinated team that developed Tomorrow's Teachers Program that enhanced pipeline of minority students entering teaching profession
- Increased number of African American Faculty members
- Initiated successful Faculty/Administrator Black Student Mentorship Program for entering freshman
- Developed university's first African American Alumni Reunion with participation by >250.
- Developed Project Pipeline a unique partnership between higher education, secondary education, and business with a mentorship program for middle school students, college students, and corporate executives

**Assistant Director of Admissions
Virginia Polytechnic Institute and State University
Blacksburg, VA 24060**

1977-1983

Collaborated with larger team in the recruitment and admissions of students to the university. Traveled extensively to market advantages of university to nationwide guidance counselors and students. Organized and led efforts that increased number of African American students recruited and enrolled.

- Increased black student enrollment from 150 to approximately 1,000
- Initiated African American scholarship efforts that increased quality of enrolled students.
- Co-founder of Project Pipeline – a unique partnership between higher education, business, and secondary education.
- Developed Faculty Administrator Student Mentorship Program
- Increased number of African Americans graduate school enrollment.
- Established Overton R. Johnson Endowed Scholarship
- Assisted in increasing black student organizations from 3 to 14
- Team member that established university's merit scholarship program
- Recruited strongest athletic group that included now former NFL players Bruce Smith, Tony Paige, Mike Johnson and former NBA player Dell Curry.

TEACHING EXPERIENCE

University of Richmond

“Cadmus Leader in Residence”, Jepson School of Leadership Studies
Police Executive Leadership Program
Management Institute

Virginia Commonwealth University

Assistant Professor, School of Education, Graduate Course in Higher Education
Administration and Policy

Virginia Union University

Adjunct Professor, Executive Leadership Development Senior Seminars

Virginia Tech

State Council of Higher Education Graduate Teaching Assistant

United States Department of Personnel Management
Women's Executive Leadership Institute

EDUCATION

Virginia Polytechnic Institute and State University, Blacksburg, VA

ED.D. Higher Education/Student Personnel/Business - 1988

M.A. in Student Personnel/Business - 1981

B.S. in Education - 1977

PROFESSIONAL DEVELOPMENT

Weldon Cooper Center for Public Service
University of Virginia Senior Executive Institute

Duke University - Corporate Chemistry Program

AWARDS

2006 Distinguished Alumni Service Award Recipient – Virginia Tech

Vision of Excellence Award – Metropolitan Business League

Humanitarian Award – Save Our Shelters

Citizen of the Year – Omega Psi Phi Fraternity, Inc.

Regional Citizen of the year – Omega Psi Phi Fraternity, Inc.

PROFESSIONAL AFFILIATIONS

International City/County Managers Association (ICMA)

National Forum for Black Public Administrators (NFBPA)

American Society of Training and Development (ASTD)

Virginia Admissions Council on Black Concerns (VACBC)

Virginia Association of Black Faculty and Administrators (VABFA)

Virginia First Cities (Founding Member & Secretary)

Sigma Pi Phi Fraternity

Omega Psi Phi Fraternity

COMMUNITY/ CIVIC ORGANIZATIONS -

2005-06 Governor's Higher Education Transition Committee

Jamestown 2007 400th Anniversary Committee

Chairman & Vice Chairman - Virginia Tourism Corporation Board of Directors

Chairman & Vice Chairman - State Advisory Board to Virginia Employment Commission

Chairman - Greater Richmond Convention Center Authority

Member - Greater Richmond Partnership

Member - Governor's Five Star Workforce Development Task Force

President, Arts Council of Richmond

Chairman, Leadership Metro Richmond Board of Directors

Member, Virginia Biotechnology Research Park Authority Board

Member, GO READ Richmond Founding Advisory Committee

Member, Criminal Justice Services Board of Virginia

Member, Big Brother, Big Sister

Member, Metropolitan Area Project Strategies (MAPS)

Secretary, Richmond Renaissance – Downtown Public/Private Partnership

Member, Youth Matters Board of Directors

Member, Math and Science Foundation Board of Directors

Member, Alumni Board of Directors – Virginia Tech

Member, R.B.Pamplin College of Business Advisory Council – Virginia Tech

Member, Continuing Education Advisory Board – Virginia Tech

Member, Virginia Labor Studies Board

Member, Richmond Guidance Counselors Advisory Board

Mentor, Virginia Heroes Program

Member, ASTD Research to Practice Committee

Director, Conferences, Inc. (2007 NACO)

PUBLICATIONS

“Developing Change Leaders”, ASTD, 1997