

ERNAN E. HARUVY

Marketing Program, School of Management
The University of Texas at Dallas
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972-883-4865

Educational History

- Ph.D., May 22, 1999, University of Texas at Austin, Austin, Texas, Economics. Dissertation Title: Initial Conditions and Adaptive Dynamics—An Approach to Equilibrium Selection
- M.S., August 19, 1996, University of Texas at Austin, Austin, Texas, Economics
- Bachelor of Business Administration with Highest Honors, August 16, 1993, University of Texas at Austin, Austin, Texas, International Business

Professional Experience

- September 2008 to present. Associate Professor, The University of Texas at Dallas, School of Management, Marketing Program, Richardson, Texas
- August 2001 to August 2008. Assistant Professor, The University of Texas at Dallas, School of Management, Marketing Program, Richardson, Texas
- September 2000 to August 2001. Research Fellow, Harvard Business School, Boston, Massachusetts
- July 200-August 200. Lecturer, University of Texas at Austin, Department of Economics, Austin, Texas
- September 1999 to July 2000. Lecturer, Technion-Israel Institute of Technology, Faculty of Industrial Engineering and Management, Technion City, Haifa, Israel
- June 1999 to July 1999. Lecturer, University of Texas at Austin, Department of Economics, Austin, Texas
- August 1998 to May 1999. Instructor, University of Texas at Austin, Department of Economics, Austin, Texas

Research Interests

- E-commerce
- Market design, auctions
- Network externalities
- Experimental economics

Professional Memberships

- American Economic Association
- Economic Science Association
- Econometric Society
- Royal Economic Society
- American Marketing Association
- INFORMS

Honors and Other Recognitions

- 2009, *Management Science* Distinguished Service Award
- 2009, The First Technion Open Choice Prediction Competition. First Place in Predicting Decisions from Description
- 1998, Professional Development Award

Awards and Fellowships

- October-November, 2009, Visiting Scholar, Tilburg University, Amsterdam, The Netherlands.
- 1997-1998 academic year, David Bruton, Jr. Fellowship.
- 1992-1993, academic year, Peter L. Reid Memorial Scholarship for Academic Achievement.
- 1992-1993 academic year, Spain-Leff Memorial Scholarship for Academic Excellence

Achievements in Original Achievement, Investigation and Research

Grants

- The Fostering of Charitable Giving in Canadian Society, Ernan Haruvy, Community University Research Alliances Program (Letter of Intent), Social Sciences and Humanities Research Council of Canada Research Grant, 2008, \$20,000.
- Rule Learning Across Dissimilar Normal-Form Games, Dale Stahl, Senior personnel on NSF #SES-0519168, 08/01/05-07/31/07, \$24,675.
- Ernan Haruvy, Ido Erev and Alvin Roth, United States-Israel Binational Science Foundation, #2002114, 07/2003-07/2005, \$20,000. Time-sharing Experiments for the Social Sciences, Proposal 157, Ernan Haruvy and Sujoy Chakravarty, National Science Foundation, May 2003. TESS project facilitates data collection via the Internet and pays for the associated costs of data collection.
- Ernan Haruvy, M.R. Saulson Research Fund #191-408, 3/2000-9/20002, \$2000.
- Senior Personnel on NSF #SES-9986379, Ernan Haruvy, Dale Stahl, National Science Foundation, 2/2000-1/2001, \$45,000.

- Research grant, Ernan Haruvy, B.T.S. Academic Lectureship in Industrial Engineering and Management, #7700213, January 2000, \$800.

Journal Articles

- Are You Risk Averse Over Other People's Money? S. Chakravarty, G. Harrison, E. Haruvy, and E. Ruström, forthcoming in *Southern Economic Journal*.
- Internet Auctions, E. Haruvy and P. T. L. Popkowski Leszczyc, forthcoming *Foundations and Trends in Marketing*.
- Erev, I. and E. Haruvy (2009), "Two-stage Prize Promotions and the Value of Unresolved Uncertainty." Forthcoming *Marketing Letters*.
- Dogan, K., E. Haruvy, and R. Rao (2009), "Who should practice price discrimination using rebates in an asymmetric duopoly?" Forthcoming *Quantitative Marketing and Economics*.
- Haruvy, E. and P. T. L. Popkowski Leszczyc (2009), "Bidder Motives in Cause Related Auctions," forthcoming *International J. of Research in Marketing*.
- Fiedler, M. and E. Haruvy (2009), "The Lab versus the Virtual Lab and Virtual Field – An Experimental Investigation of Trust Games with Communication," forthcoming *J. of Economic Behavior and Organization*.
- Haruvy, E. and Peter Popkowski Leszczyc (2009), "The impact of online auction duration," forthcoming *Decision Analysis*.
- Erev, Ido, Eyal Ert, Alvin E. Roth, Ernan Haruvy, Stefan Herzog, Robin Hau, Ralph Hertwig, Terrence Stewart, Robert West, and Christian Lebiere (2009), "A choice prediction competition, for choices from experience and from description," forthcoming *Journal of Behavioral Decision Making*.
- Stahl, D. and E. Haruvy (2009), "Testing Theories of Behavior for Extensive-Form Two-Player Two-Stage Games," *Experimental Economics* 12(2), 242-251.
- Jap, S. and E. Haruvy (2008), "Inter-organizational Relationships and Bidding Behavior in Industrial Online Reverse Auctions." *Journal of Marketing Research* 45(5), 550-61.
- Haruvy, E., P. T. L. Popkowski Leszczyc, O. Carare, J. Cox, E. A. Greenleaf, W. Jank, S. Jap, Y.-H. Park, M. H. Rothkopf (2008), Competition between Auctions, *Marketing Letters* 19, 431-448.
- Haruvy, E., A. Prasad, S. Sethi, and R. Zhang (2008), Competition with Open Source as a Public Good, *J. of Industrial and Management Optimization* 4, 199-211.
- Stahl, D. O. and E. Haruvy (2008), "Level- n Bounded Rationality in Two-person Two-stage Games," *Journal of Economic Behavior and Organization*, 65 (1), 41-61.
- Stahl, D. O. and E. Haruvy (2008), "Level- n Bounded Rationality and Dominated Strategies in Normal-Form Games," *Journal of Economic Behavior and Organization*, 66(2), 226-232.
- Stahl, D. and E. Haruvy (2008), Subgame Perfection in Ultimatum Bargaining Trees, *Games and Economic Behavior* 63, 292-307.
- Haruvy, E., S. Sethi and J. Zhou (2008), "Open Source Development with a Commercial Complementary Product or Service," *Production and Operations Management*, 17(1), (January-February 2008), 29-43.

- Engelbrecht-Wiggans, R. Haruvy, E. and E. Katok (2007), "A Comparison of Buyer-Determined and Price-Based Multi-Attribute Mechanisms," *Marketing Science* 26: 629-641.
- Carare, O., Haruvy, E., and A. Prasad (2007), "Hierarchical Thinking and Learning in Rank Order Contests," *Experimental Economics* 10(3), 305-316.
- Shavit, T. U. Benzion and Haruvy, E. (2007), "Risk Aversion and Under-hedging," *Journal of Economics and Business* 59 (3), 181-198.
- Murthi, B. P. S., Haruvy, Ernan, and Zhang, He (2007) "The Effect of Variability in Price on Consumer Brand Choice," *Review of Marketing Science: Vol. 5, Article 4*.
- Haruvy, E., Y. Lahav and C. Noussair (2007), "Traders' Expectations in Asset Markets: Experimental Evidence," *American Economic Review*, 97(5), 1901-1920, December.
- Chakravarty, S., E. Haruvy and F. Wu (2007), "The Link Between Incentives and Product Performance in Open Source Development: An Empirical Investigation," *Global Business and Economics Review* 9, 151-169.
- Ofek, E., M. Yildiz and E. Haruvy (2007), "The Impact of Prior Choices on Subsequent Valuations," *Management Science* 53(8), 1217-1233.
- Charness, G., E. Haruvy, and D. Sonsino (2007), "Social Distance and Reciprocity: An Internet Experiment," *Journal of Economic Behavior and Organization* 63(1), 88-103.
- Haruvy, E. and D. O. Stahl (2007), "Equilibrium Selection and Bounded Rationality in Symmetric Normal-Form Games," *Journal of Economic Behavior & Organization* 62, 98-119.
- Haruvy, E. and U. Unver (2007), "Equilibrium Selection and the Role of Information in Repeated Matching Markets," *Economic Letters* 94, 284-289.
- Stahl, D. O. and E. Haruvy (2006), Other-regarding preferences: Egalitarian warm glow, empathy, and group size, *Journal of Economic Behavior & Organization* 61, 20-41.
- Bass, F., E. Haruvy and A. Prasad (2006), Variable Pricing in Oligopoly Markets, *Journal of Business* 79, 2789-2810.
- Haruvy, E., A. Roth, and U. Unver (2006), "The Dynamics and Unique Characteristics of the Law Clerk Matching: An Experimental Investigation," *J. of Economic Dynamics and Control* 30, 457-486.
- Haruvy, E. and C. Noussair (2006), The Effect of Short Selling on Bubbles and Crashes in Experimental Spot Asset Markets, *Journal of Finance* 61, 1119-1157.
- Haruvy, E. and A. Prasad (2005), "Freeware as a Competitive Deterrent," *Information Economics and Policy* 17 (4), 513-534.
- Erev, I. and E. Haruvy (2005), Generality, Repetition and the Role of Descriptive Learning Models, *Journal of Mathematical Psychology*, 49(5), 357-371.
- Gneezy, Uri, E. Haruvy, and H. Yafe (2004), "The inefficiency of splitting the bill," *Economic Journal* 114, 265-280.
- Haruvy, E. and D. Stahl (2004), "Deductive versus Inductive Equilibrium Selection: Experimental Results," *Journal of Economic Behavior and Organization*, 53, 319-331.
- Bruce, N., E. Haruvy and R. Rao (2004) "Seller Rating, Price, and Default in Online Auctions." *J. of Interactive Marketing*, 18(4), 37-50.
- Haruvy, E., V. Mahajan, and A. Prasad, (2004), "Software Piracy: Market penetration in

- the Presence of Network Externalities," *Journal of Business* 77(2), 81-107.
- Benzion, U., E. Haruvy, and T. Shavit (2004) "Adaptive Portfolio Allocation with Options." *Journal of Behavioral Finance*, 5(1), 43-56.
 - Haruvy, E., A. Prasad, and S. Sethi (2003), Harvesting Altruism in Open Source Software Development, *Journal of Optimization Theory and Applications*, 118 (2), 381-416.
 - Gneezy, U., E. Haruvy, and A. Roth (2003), "Deadline in bargaining: Evidence from the reverse ultimatum game," *Games and Economic Behavior*, 45, 347-368.
 - Yehiam, E., E. Haruvy, and I. Erev (2002), "Reinforcement Learning and the Prevention of Data Catastrophes" *Journal of Managerial Psychology*, 17(7), 599-611.
 - Perry, O., I. Erev and E. Haruvy (2002), "Frequent Probabilistic Punishment in Law Enforcement," *Economics of Governance*, 3(1), 71-86.
 - Charness, G. and E. Haruvy (2002), "Altruism, Equity and Reciprocity in a Gift-Exchange Experiment: An Encompassing Approach," *Games and Economic Behavior* 40, 203-231.
 - Haruvy, E. (2002), "Identification and Testing of Modes in Beliefs," *Journal of Mathematical Psychology*, 46(1), 88-109.
 - Stahl, D. and E. Haruvy (2002), "Aspiration-based and Reciprocity-based Rules in Learning Dynamics for Symmetric Normal-Form Games," *Journal of Mathematical Psychology*, 46(5), 531-553.
 - Haruvy, E. and A. Prasad (2001), "Optimal freeware quality in the presence of network externalities: An Evolutionary Game Theoretical Approach," *Journal of Evolutionary Economics* 11 (2), 231-48.
 - Haruvy, E., D. Stahl, and P. Wilson (2001), "Modeling and Testing for Heterogeneity in Observed Strategic Behavior," *Review of Economics & Statistics* 83, 146-57.
 - Haruvy E., I. Erev, and D. Sonsino (2001), "The Medium Prizes Paradox: Evidence from a Simulated Casino", *Journal of Risk and Uncertainty* 22, 251-261.
 - Charness, G. and E. Haruvy (2000), "Self-serving Biases in a Simulated Labor Relationship," *Journal of Managerial Psychology* 15, 655-667.
 - Haruvy, E., D. Stahl, and P. Wilson (1999), "Evidence for Optimistic and Pessimistic Behavior in Normal-Form Games," *Economics Letters* 63, 255-259.
 - Haruvy, E. and A. Prasad (1998), "Optimal Product Strategies in the Presence of Network Externalities," *Information Economics and Policy* 10, 489-499.

Articles appearing as chapters in edited volumes, book chapters

- Optimal Firm Contributions to Open Source Software: Effects of Competition, Compatibility and User Contributions, Haruvy, E., A. Prasad, S. Sethi, and R. Zhang, *Optimal Control and Dynamic Games: Applications in Finance, Management Science, and Economics*, Editors: Christophe Deissenberg and Richard Hartl, Springer, New York, 197-214, (2005).
- On the Application and Interpretation of Learning Models, Haruvy, E. and I. Erev, *Experimental Business Research*, Editors: Rami Zwick and Amnon Rapoport, Kluwer Academic Publishers, Boston, 285-300, (2002).

Invited talks/presentations

- October 22, 2009. Maastricht University, Economics
- May 4, 2009. Chicago, Marketing
- February 25, 2008. Wharton, Decision Processes Colloquia
- February 24, 2006. Pittsburgh University, Economics
- October 14, 2005. University of Texas- Arlington, Economics
- September 9, 2005. University of Houston, Marketing.
- April 27, 2005. University of Arizona, Management and Organizations
- April 1, 2005. Florida State University, Economics
- February 10, 2005. Carnegie Mellon University, Economics
- February 3, 2005. University of Central Florida, Economics
- January 28, 2005. Penn State, Smeal College of Business
- November 14, 2003. Texas A&M University, Economics
- March 21, 2003. Washington University at St. Louis, Marketing
- January 17, 2001. Ben Gurion University Israel, Economics Department
- October 26, 2000. Columbia University, Department of Management
- October 23, 2000. University of Texas--Dallas, Marketing
- October 5, 2000. Harvard, Economics
- May 2, 2000. Tel-Aviv University, Marketing
- April 2, 2000. Technion, Haifa, Economics
- February 19, 1999. Universitat Pompeu Fabra, Barcelona, Economics
- February 8, 1999. Penn State, Smeal College of Business
- June 8, 1998. Technion, Haifa, Economics
- June 5, 1998. Bogazici University, Istanbul, Economics
- February 25, 1998. University of Texas at Austin, Economics

Conference Presentations

- 2009 INFORMS Marketing Science Conference, Ann Arbor, June 4-6, 2009, "The Impact of Online Auction Duration"
- 2009 UTD- Frontiers of Research in Marketing Science Conference, Dallas, February 19-21, 2009, Organizer.
- 2008 Economic Science Association European Meetings, Lyon, France, Sept 11-14, 2008, "An Experimental Investigation of Buyer Determined Procurement Auctions"
- 3rd Annual Behavioral Operations Conference, Edmonton, Alberta, July 23-25, 2008, "Choice between investments with different multipliers and social distance: A virtual world experiment."
- 2008 Annual Marketing Science conference, Vancouver BC, June 12-14, 2008, "Bidding Strategies in Buyer Determined Online Auctions" and "An Experimental Investigation of Buyer Determined Procurement Auctions"

- 2008 Winter Marketing Educators' Conference, Austin, February 15-18, 2008, "Two-stage Lotteries and the Value of Unresolved Uncertainty in Multiple Contacts"
- Informs Annual Meeting, Seattle, November 4-7, 2007, "When Zero Search Cost is too High: What Does it Take to Make Consumers Search?"
- Economic Science Association North American Meetings, Tucson, Arizona, October 18 – 21, 2007. "Individual Choice among Charity Auctions."
- 2007 Second Annual Behavioral Operations conference July 23-24 Carlson School of Management University of Minnesota. "Infrastructure for Laboratory Experiments"
- 2007 Stony Brook [Workshop on Experimental Economics July 14 - 16, 2007](#). "Learning"
- 2007 Seventh Triennial Invitational Choice Symposium, Wharton, June 13-17, "Competition Between Auctions." Session organizer.
- 2006 Economic Science Association North American Meetings, Tucson, Arizona, September 28-October 1. "Risk aversion, under-diversification and the role of recency and probability matching."
- 2006 SICS, Summer Institute in Competitive Strategy, University of California, Berkeley, June 26-June 30, Segmentation and Competition: An Application to Rebates
- 2006 INFORMS Marketing Science Conference, University of Pittsburgh, June 8-June 10, Two-Stage Prize Promotions and the Value of Unresolved Uncertainty
- 2006 Coordination Success Conference in Honor of Raymond C. Battalio, Texas A&M, March 31-April 2, 2006. Presented "Hierarchical Thinking and Learning in Rank Order Contest Games."
- 2005 SEA Meetings, Washington, D.C., Nov 18-20, 2005, organized "Learning" session and presented "Learning in Two-Stage Lotteries."
- 2005 ESA Meetings in Tucson, Sept 30-Oct 2, "The Buyer-Determined Multi-Attribute Auction."
- 2005 AMA Summer Marketing Educators' Conference, July 29-August 1, Panel Member in special sessions titled "Online Reverse Auctions: New Technology and/or Old Relationships"
- 2005 INFORMS Marketing Science Conference, Emory University, Atlanta, June 16-18, "The Buyer-Determined Multi-Attribute Auction- An Experimental Investigation"
- 2005 AEA Annual Meetings, Jan 7-10, "Two-Stage Prize Promotion Lotteries and the Timing of Prizes"
- 2004 North American Economic Science Association Meeting, Nov 5-Nov 7, 2004. "Loss Aversion and Under-Hedging"
- 2004 ISBM Academic Conference in Boston, August 5-6, "Who Benefits From Reverse Auctions?"
- 2004 Marketing Science Conference, June 24-26, Rotterdam: "The Role of Seller Rating in Online Auctions"
- 2004 American Marketing Association Winter Marketing Educators' Conference, Feb 6-9, 2004, Scottsdale, AZ: "Two-stage Prize Promotion Lotteries and the Timing of Prizes."
- Matching Markets Workshop, Stanford Institute of Theoretical Economics, Stanford University, August 14-Aug 16, 2003: "Equilibrium Selection in Repeated B2B Matching Markets"

- 25th Marketing Science Conference 2003, University of Maryland, College Park, June 12-15, 2003: "The Effect of Variability in Marketing Mix Variables on Consumer Brand Choice."
- American Marketing Association Winter Meetings, Orlando, Florida, February 14-16, 2003: "Manipulating Prize Variability in Under-the-cap Promotions"
- International Economic Science Association Meetings, Boston, June 27-30, 2002: "The Economics of Small Decisions."
- Economic Science Association Meetings, Tucson, Nov 1-4, 2001: "Unraveling in Decentralized Labor Markets with Incrementally Revealed Quality Information"
- Marketing Science, July 5-8, 2001, Wiesbaden, Germany: "Under-the-cap Promotions: A Customer Learning Approach."
- Workshop on Learning and Bounded Rationality, June 14-18, 2001, Florence, Italy: "Applications to Reinforcement Learning"
- Public Choice Society and Economic Science Association Meetings, March 9-11, 2001, San Antonio
- ASSA and Econometric Society Meetings, Jan 5-7, 2001, New Orleans.
- Economic Science Association Summer Meetings, Sept 29-Oct 1, 2000, Tucson.
- Marketing Science Conference 2000: Marketing for the New Millennium, June 23-25, Los Angeles, "Variable Pricing: A Customer Learning Perspective"
- Economic Science Association Summer Meetings, June 16-18, 2000, New York.
- Experimental Economics 3rd International Workshop, April 10, 2000, Haifa, Israel.
- Public Choice Society and Economic Science Association Meetings, March 10-12, 2000, Charleston.
- Public Choice Society and Economic Science Association Meetings, March 12, 1999, New Orleans.
- Economic Science Association North American Meetings, October 15-18, 1998, Tucson.
- North American Summer Meetings of the Econometric Society, June 25-28, 1998, Montreal, "An Empirical Model of Equilibrium Selection based on Player Heterogeneity"
- Public Choice Society and Economic Science Meetings, March 13-15, 1998, New Orleans, Louisiana, "An Empirical Model of Equilibrium Selection based on Player Heterogeneity"
- Texas Econometrics Camp III, February 28 - March 1, 1998, Lago Vista, Texas, "An Empirical Model of Equilibrium Selection based on Player Heterogeneity"
- Lonestars Conference, Sept. 27-28, 1997, College Station, Texas, "Testing Modes in the Population Distribution of Beliefs in Experimental Games"
- Conference on Clustering and Discrimination sponsored by the National Science Foundation and Rice university, May 11-14, 1997, Houston, Texas, "Testing Modes in the Population Distribution of Beliefs in Experimental Games"

Works in Progress

- Grid adjustment to Nash equilibrium: An experimental re-interpretation of the Bertrand paradox, E. Fatas, E. Haruvy and A. J. Morales, submitted to *Economics Letters*.
- Adaptive Behavior Leads to Under-diversification, U. Benzion, I. Erev, E. Haruvy and T.

- Shavit, submitted to *J. of Economic Psych.*
- Choice and Search in Online Consumer Auctions, E. Haruvy and P. T. L. Popkowski Leszczyc, *R&R Marketing Science*.
 - Bidding on quality in buyer-determined online reverse auctions, E. Haruvy and S. Jap, Submitted *J. of Research in Marketing*.
 - Group Identity in Markets, S. Li, E. Haruvy, K. Dogan, *R&R International Journal of Industrial Organization*.
 - Relative Performance Information in Asset Markets: An Experimental Approach, E. Schoenberg and E. Haruvy, submitted to *American Economic Review*.
 - Learning Transference between Dissimilar Symmetric Normal-Form Games, *R&R in Games and Economic Behavior*, E. Haruvy & D. Stahl.
 - Two-Stage Pricing for Custom-Made Products, E. Haruvy, T. Li, S. Sethi, submitted to *Operations Research*.
 - Social distance in a virtual world experiment, M. Fiedler, E. Haruvy and S. Li, *R&R in Games and Economic Behavior*.
 - An Experimental Investigation of Buyer Determined Procurement Auctions, Haruvy, E., E. Katok, *TBS Management Science*.
 - The Effect of Price Variability on Consumers' Purchase Incidence, Brand Choice, and Quantity Choice Decisions, Haruvy, E., B.P.S. Murthi, and A. Strijnev, TBS to *Int. J. of Research in Marketing*.
 - The Importance of Store Assortment to Time Constrained Consumers, E. Haruvy, B. Ratchford, Y. Tian, submitted to *International Journal of Research in Marketing*.
 - The effect of virtual professional traders on asset market prices and strategies, E. Haruvy and M. Fiedler, submitted *Southern Economic Journal*.
 - Learning and the Economics of Small Decisions, submitted to *Handbook of Experimental Economics*.
 - The impact of asset repurchases and issues in an experimental market, Ernan Haruvy, Charles N. Noussair, and Owen Powell, Submitted to *Review of Finance*.

Professional and University Citizenship

Served as referee for the following journals:

Economics:

- American Economic Review
- Econometrica
- Journal of Political Economy
- Review of Economic Studies
- Games and Economic Behavior
- International Journal of Game Theory
- Journal of Public Economics
- The Economic Journal
- Journal of Economic Behavior and Organizations
- Economics of Governance

- Economic Theory
- Experimental Economics
- Southern Economic Journal
- Computation Economics
- Economic Inquiry
- Journal of Economic Dynamics and Control
- Economics Bulletin
- Economic Theory

Marketing:

- Management Science, (Marketing track)
- Journal of marketing
- Journal of marketing Research
- Marketing Science
- Review of Marketing Science
- Journal of Business Research
- Journal of Interactive Marketing

Finance:

- Journal of Finance

OM, OR and IS:

- Management Science (Information Systems track)
- Journal of Optimization Theory and Applications
- Interfaces
- Production and Operations Management
- Information Technology and Management
- Automatica

Decision Analysis and Organizational Behavior:

- Management Science (Decision Analysis, Organizational Behavior tracks)

Psychology:

- Journal of mathematical Psychology
- Journal of Managerial Psychology

Government:

- National Science Foundation
- United States-Israel Bi-national Science Foundation
- Research Grants Council (RGC) of Hong Kong

Departmental activities and committees

- 2007-2009. Faculty Advisor, American Marketing Association Dallas Fort Worth Collegiate Chapter
- 2009. Organizer, UTD FORMS Third Annual Conference

Courses

Business courses:

- Market Design (Ph.D.)
- Principles of Marketing (undergraduate)
- Marketing Management (MBA)
- Internet Business Models (MBA)
- Topics in e-commerce (MBA)
- Special topics in Marketing (Ph.D., covered auctions, bargaining and network externalities)

Economics courses:

- Market Design (Ph.D.)
- Microeconomics
- Macroeconomics
- Intermediate Microeconomics

University activities and committees

- 2008-2009. Vice Chair, Institutional Review Board, The University of Texas at Dallas, Richardson, Texas